## Project Place FY 2020 Forecast to Budget

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	Project Place	Project Place	Budget
0.11	Forecast	Budget 2020	Variance
Ordinary Income/Expense			
Income	ΦΕ4Ε 400	ФСОО <b>Г</b> ОО	(0440 444)
Total Commercial Products & Services	\$545,182	\$688,593	(\$143,411)
Total Gifts and Contributions	882,000	733,000	149,000
Total Gov't Grants and Contracts	1,350,873	1,349,247	1,626
Total Investment Income	15	11,943	(11,928)
Total Other Income (Loss)	4,346	11	4,335
Total Rental Income (Maloney)			-
Total Special Events	670,000	1,100,000	(430,000)
3600 · Condo Dues Revenue	-		
Total Income	3,452,416	3,882,794	(430,378)
Total COGS	49,578	93,659	44,081
Gross Profit	3,402,838	3,789,135	(386,297)
Expense	-		
Operating Expenses	-		
Total Audit Fees	30,219	35,000	4,781
<b>Total Client Transportation</b>	3,867	1,175	(2,692)
Total Client wage and Payroll related	283,910	392,400	108,490
Total Fundraising fees	155,000	325,000	170,000
Total Insurance	69,499	76,758	7,259
Total Occupancy	151,983	183,400	31,417
Total Other Expenses	11,407	14,183	2,776
Total Professional Fees	107,783	80,000	(27,783)
Total Program consultants	30,825	30,135	(690)
Total Program supplies	97,583	101,920	4,337
Total Program support	142,669	159,783	17,114
Total Staff Training	8,569	3,099	(5,470)
Total Staff Travels	3,469	6,880	3,411
Total Stipends	8,782	2,842	(5,940)
Total Operating Expenses	1,105,565	1,412,575	307,010
Personnel Expenses	· · · · · ·	, ,	,
Total Fringe	161,005	188,126	27,121
Total Payroll Taxes	183,705	137,257	(46,448)
Total Salaries	1,853,377	2,090,288	236,911
Total Personnel Expenses	2,198,087	2,415,671	217,584
6026 · Management Fee (Maloney)		_, ,	,
Total Expense	3,303,652	3,828,246	524,594
Net Ordinary Income	99,187	(39,111)	138,298
Total Other Expense	171,000	(00,111)	100,200
Net Other Income	(171,000)	(171,000)	
Net Income (Loss)	(\$71,813)	(\$210,111)	\$138,298
Not income (Loss)	(ψ11,013)	(ΨΖ10,111)	Ψ100,200